



## **Product Specialist—Transducers**

### **Basic Responsibilities**

Ashcroft Inc. is currently seeking a Product Specialist to support the transducer product line. This is a high-energy position for someone with a strong technical background and the ability to apply technical product applications to support customers, distributors, as well as inside and outside sales staff. The successful candidate will manage custom engineered solution projects, provide support for territory managers, distributors and OEM accounts and drive new business opportunities.

### **Educational Requirements, Experience, Specialized Knowledge and Skills**

Bachelor's Degree in Engineering or other technical area, or equivalent combination of education and experience;

Two years of field sales, technical sales support, customer service or product marketing experience in a related field;

Strong technical background with the ability to learn quickly and apply technical product application information;

Excellent written and verbal communication skills to convey information and ideas via MS Excel, PowerPoint, Word and other electronic media;

Requires the ability to manage and prioritize many tasks (e-mail, phone calls, project activity, etc.) while maintaining a professional and upbeat attitude;

High energy level with the ability to be productive in a low boundary/low structure environment; and

Ability to see each job through to completion and inspire others to achieve goals.

Ashcroft Inc., a division of Nagano-Keiki Co., Ltd., manufactures gauges, thermometers, switches, transducers, transmitters, calibration equipment and isolators for pressure and temperature measurement, monitoring and control. Headquartered in Stratford, Connecticut, the company also has operations in Brazil, China, Germany, Canada, Mexico and Singapore with joint ventures in Saudi Arabia, India and Venezuela. Nagano Keiki Co., Ltd. is the leading Japanese manufacturer of pressure gauges, regulators, transducers, digital pressure gauges and power supplies. Listed on the Tokyo Stock Exchange, the company is headquartered in Tokyo, Japan.

Ashcroft Inc. is an equal opportunity employer, M/F/D/V.